



For more information contact:

Mitch Rouda Telephone: 847.318.0785

Email: mrouda@farmjournal.com

## For Immediate Release

## Farm Journal Media Acquires Majority Stake in Commodity Update; Founder Joel Jaeger Joins Farm Journal's Executive Leadership Team

Rosemont, IL (Jan. 3, 2012) — Farm Journal Media announced it has acquired the majority interest in Commodity Update, the leading mobile media company serving agriculture. Farm Journal acquired a minority stake in the company two years ago.

Joel Jaeger will continue to serve as CEO of Commodity Update, will continue to maintain a significant stake in the enterprise, and will also join Farm Journal's Executive Leadership Team, responsible for driving a wide range of mobile marketing solutions that benefit farmers and the companies that do business with them.

"Commodity Update is by far the leader in delivering vital business information and marketing messages directly to farmers' phones," said Mitch Rouda, President of Farm Journal eMedia. "Together with Farm Journal's other No. 1 mobile-media applications, the move cements our leadership position in this critical and fastest-growing media channel."

Founded by Jaeger in 2006, Commodity Update currently serves more than 75,000 subscribers, who receive up to three separate information products and more than three messages each day as part of an individually personalized subscription package. Subscriber satisfaction and subscription renewal has tracked over 90% annually during the last three years.

Commodity Update and Farm Journal Media plan significant additions and enhancements to the market's leading mobile platform. "Joining forces with Farm Journal Media helps us develop even more powerful and integrated mobile marketing solutions, and expands the information set we can bring to farmers' phones," Jaeger said. "The mobile category will play a significantly bigger and more strategic role in the overall media mix in the next few years. We've been the leading mobile offering in agriculture for seven years, and we're excited to take that to the next level with an innovative organization and powerful brand like Farm Journal."

"Commodity Update brings an incredibly talented team and new DNA to our company, not just market-leading mobile products," stressed Farm Journal Media CEO Andy Weber. "Joel is a visionary thinker who is already an integral part of our executive team, and he's surrounded himself with a bunch of overachievers who really add to our go-to-market strategy."

Commodity Update will continue to operate out of its offices in Stillwater, MN, working in concert with Farm Journal's eMedia division based in Rosemont, IL.

## **About Farm Journal Media**

Farm Journal Media is the nation's leading agricultural media company. Its magazines are the 135-year-old flagship Farm Journal, Top Producer, Beef Today, Dairy Today and IMPLEMENT & Tractor. The company produces and distributes the "AgDay," "U.S. Farm Report," "Corn College TV" and "Leave a Legacy TV" national TV programs and produces the industry-leading website *AgWeb.com* and the syndicated radio show "AgriTalk." Farm Journal Media also licenses detailed industry data through its FarmReach<sup>TM</sup> database, publishes the *Pro Farmer* and *LandOwner* newsletters, produces numerous large-scale live events and provides extensive custom publishing services.

## **About Commodity Update**

Founded in 2006, Commodity Update is the leading provider of agricultural information to mobile phones. The company delivers critical commodity market data and other information to the end user's mobile phone or other handheld device, arming decision makers with information that is on target, in the field or anywhere. The service is delivered through a sponsored subscription model in conjunction with the finest companies and people in the world.