

Adviser Track Records

September 1, 2002 • Crop Year 2001

LEGEND

—	0	NA
No position taken	Position taken; no premium earned or lost	Not applicable; adviser doesn't use strategy

2001	CORN	BEANS	CORN					BEANS				
			Futures	Options	Cash	Cash Sold	Market Value	Futures	Options	Cash	Cash Sold	Market Value
			¢/bu.	¢/bu.	\$/bu.	%	\$/bu.	¢/bu.	¢/bu.	\$/bu.	%	\$/bu.
AgriVisor Services, Inc. Bloomington, IL (800) 676-5799	2.28	4.83	14	-4	2.11	100	2.21	—	—	4.46	100	4.46
The Brock Report Milwaukee, WI (800) 558-3431	2.23	4.65	7	-6	2.09	100	2.10	12	8	4.43	100	4.53
Deanfield Consulting, Inc. Des Moines, IA (800) 982-6319			-1	-3	2.05	100	2.01	-1	—	4.43	100	4.42
Dynamic Hedge Chicago, IL (800) 933-3996			19	—	NA	NA	2.27	-10	—	NA	NA	5.21
Professional Farmers of America Cedar Falls, IA (319) 277-1278			-2	—	2.15	100	2.13	-6	12	4.29	100	4.35
Stewart-Peterson Group West Bend, WI (800) 334-9779			-10	7	2.27	100	2.24	11	-3	4.62	100	4.70
Top Farmer Intelligence West Bend, WI (800) 334-9779			12	7	2.20	100	2.39	-14	-6	4.61	100	4.41
Utterback Marketing New Richmond, IN (765) 339-4909			39	-18	2.13	100	2.34	-40	11	4.62	100	4.33
VAL-U Hedge Chicago, IL (800) 933-3996			6	—	NA	NA	2.14	-14	—	NA	NA	5.17

*Our benchmark Decision Rules for Contracts, 12-mo. index, modeled at www.e-markets.com, is a daily futures price less 20¢ basis, Oct. 1 (year before harvest) through Sept. 30 of the crop year; 9-mo. index is Jan. 1 through Sept. 30 of crop year. Market value is the best indicator of adviser performance to compare to the benchmarks. It reflects (1) the Central Illinois cash price received on crop sold, (2) price on the unsold balance on the report date, and (3) futures and options profits and losses. Track Records do not include loan deficiency payments or marketing loan gains, which may substantially change the results. For a free copy of the Adviser Performance Comparison Table, call (800) 933-3996