

# Adviser Track Records

## Final 2002 Crop

### LEGEND

— No position taken	0 Position taken; no premium earned or lost	NA Not applicable; adviser doesn't use strategy
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2002	CORN	BEANS	CORN					BEANS						
			Futures	Options	Cash	Cash Sold	Market Value	Futures	Options	Cash	Cash Sold	Market Value		
			¢/bu.	¢/bu.	\$/bu.	%	\$/bu.	¢/bu.	¢/bu.	\$/bu.	%	\$/bu.		
DRC 12-mo.*	2.33	4.82												
DRC 9-mo.*	2.32	4.90												
<b>AgResource Company</b> Chicago, IL (312) 408-0045			-16	22	2.58	100	<b>2.64</b>	-5	7	5.59	100	<b>5.61</b>		
<b>AgriVisor Services, Inc.</b> Bloomington, IL (800) 676-5799			4	-2	2.53	100	<b>2.55</b>	—	-3	5.57	100	<b>5.54</b>		
<b>The Brock Report</b> Milwaukee, WI (800) 558-3431			-1	—	2.61	100	<b>2.60</b>	-23	—	5.42	100	<b>5.19</b>		
<b>Dynamic Hedge</b> Chicago, IL (800) 933-3996			41	—	NA	NA	<b>2.65</b>	-50	—	NA	NA	<b>5.08</b>		
<b>Professional Farmers of America</b> Cedar Falls, IA (319) 277-1278			-9	-4	2.33	100	<b>2.20</b>	12	-11	5.06	100	<b>5.07</b>		
<b>Stewart-Peterson Group</b> West Bend, WI (800) 334-9779			—	-4	2.39	100	<b>2.35</b>	-7	-24	5.54	100	<b>5.23</b>		
<b>Top Farmer Intelligence</b> West Bend, WI (800) 334-9779			-7	1	2.37	100	<b>2.31</b>	-15	6	5.38	100	<b>5.29</b>		
<b>Utterback Marketing</b> New Richmond, IN (765) 339-4909			10	-3	2.52	100	<b>2.59</b>	0	-7	5.70	100	<b>5.63</b>		
<b>VAL-U Hedge</b> Chicago, IL (800) 933-3996			38	—	NA	NA	<b>2.62</b>	-40	6	NA	NA	<b>5.24</b>		

Our benchmark Decision Rules for Contracts, 12-mo. index, modeled at [www.e-markets.com](http://www.e-markets.com), is a daily futures price less 20¢ basis, Oct. 1 (year before harvest) through Sept. 30 of the crop year; 9-mo. index is Jan. 1 through Sept. 30 of crop year. Market value is the best indicator of adviser performance to compare to the benchmarks. It reflects (1) the Central Illinois cash price received on crop sold, (2) price on the unsold balance on the report date, and (3) futures and options profits and losses. Track Records do not include loan deficiency payments or marketing loan gains, which may substantially change the results. For a free copy of the Adviser Performance Comparison Table, call (800) 933-3996. For methodology, see [www.topproducer.com](http://www.topproducer.com).