



Motivation















**1. I try very hard to
improve on my past
performance at work.**

Strongly Disagree

Strongly Agree

1

2

3

4

5



2. I enjoy competition and winning.

Strongly Disagree

Strongly Agree

1

2

3

4

5



3. I often find myself talking to those around me about non-work matters

Strongly Disagree

Strongly Agree

1

2

3

4

5



4. I enjoy a difficult challenge.

Strongly Disagree

Strongly Agree

1

2

3

4

5



5. I enjoy being in charge.

Strongly Disagree

Strongly Agree

1

2

3

4

5



6. I want to be liked by others.

Strongly Disagree

Strongly Agree

1

2

3

4

5



**7. I want to know how I
am progressing as I
complete tasks.**

Strongly Disagree

Strongly Agree

1

2

3

4

5



8. I confront people who do things I don't agree with.

Strongly Disagree

Strongly Agree

1

2

3

4

5



9. I tend to build close relationships with co-workers.

Strongly Disagree

Strongly Agree

1

2

3

4

5



10. I enjoy setting and achieving realistic goals.

Strongly Disagree

Strongly Agree

1

2

3

4

5



**11. I enjoy influencing
other people to get
my way.**

Strongly Disagree

Strongly Agree

1

2

3

4

5



12. I enjoy belonging to groups and organizations.

Strongly Disagree

Strongly Agree

1

2

3

4

5



**13. I enjoy the satisfaction
of completing a difficult
task.**

Strongly Disagree

Strongly Agree

1

2

3

4

5



**14. I often work to gain
more control over the
events around me.**

Strongly Disagree

Strongly Agree

1

2

3

4

5



15. I enjoy working with others more than working alone.

Strongly Disagree

Strongly Agree

1

2

3

4

5



Add your scores for the following statements:

1, 4, 7, 10, 13 =

2, 5, 8, 11, 14 =

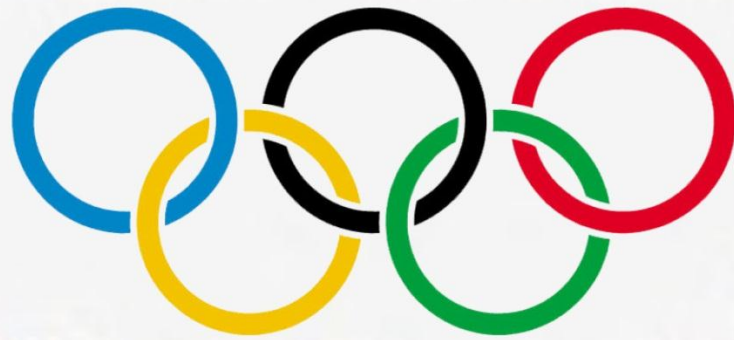
3, 6, 9, 12, 15 =

Add your scores for the following statements:

1, 4, 7, 10, 13 = Achievement

2, 5, 8, 11, 14 = Power

3, 6, 9, 12, 15 = Affiliation







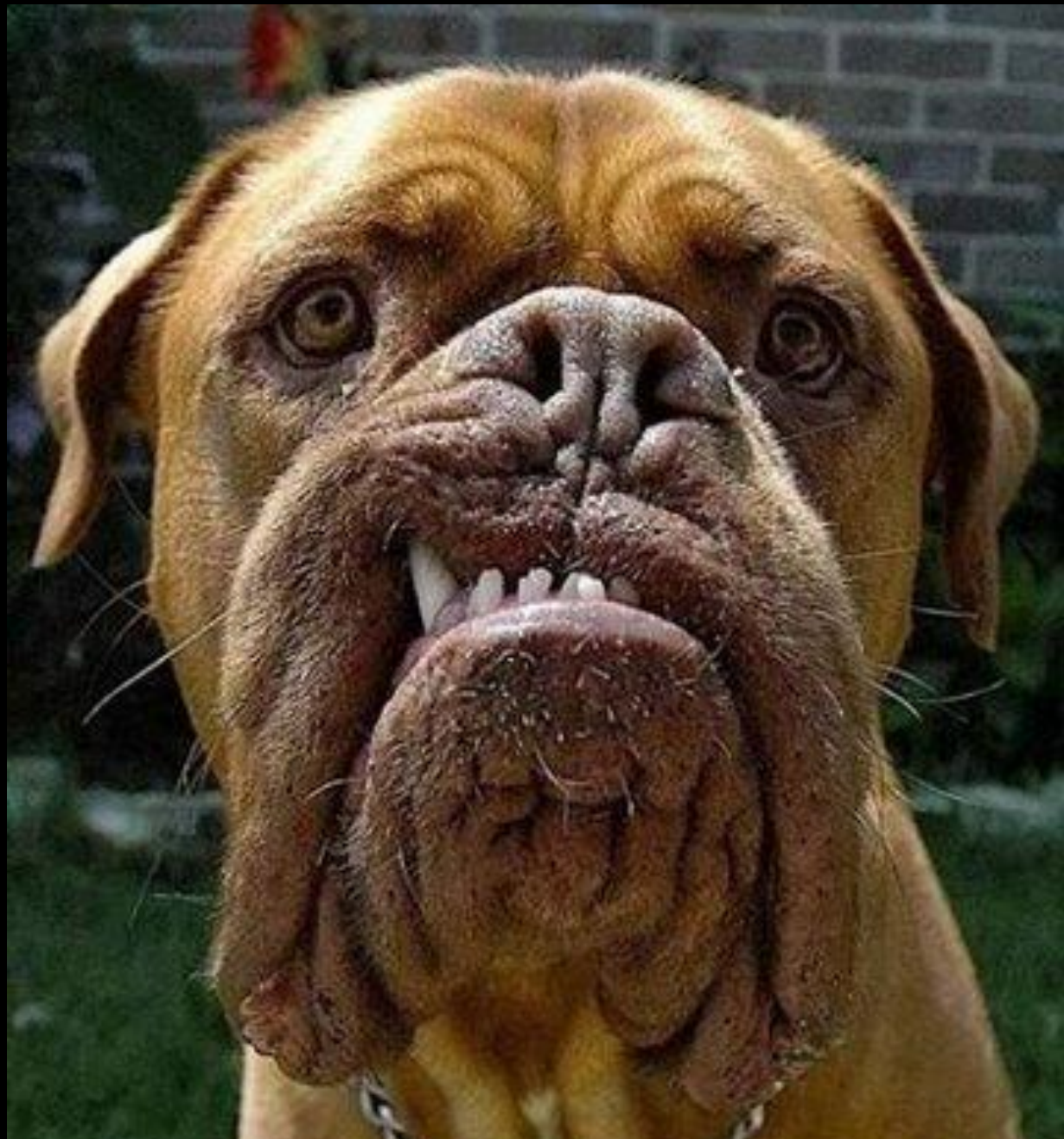




Ranking #	
	Compensation
	Job Security
	Promotion Opportunities
	Working conditions
	Interesting work
	Loyalty from the organization to the employees
	Tactful discipline
	Appreciation
	Empathy and understanding for personal situations
	Being valued and having say on how things are run in the organization

Ranking #		Managers Response
1		Compensation
2		Job Security
3		Promotion Opportunities
4		Working conditions
5		Interesting work
6		Loyalty from the organization to the employees
7		Tactful discipline
8		Appreciation
9		Empathy and understanding for personal situations
10		Being valued and having say on how things are run in the organization

Ranking #	Employees Response	Managers Response
1	Appreciation	Compensation
2	Being valued and having a say on how things are run in the organization	Job Security
3	Empathy and Understanding for personal situations	Promotion Opportunities
4	Job security	Working conditions
5	Compensation	Interesting work
6	Interesting work	Loyalty from the organization to the employees
7	Promotional opportunities	Tactful discipline
8	Loyalty from the organization to the employees	Appreciation
9	Working conditions	Empathy and understanding for personal situations
10	Tactful discipline	Being valued and having say on how things are run in the organization









**“Pleasure in the
job puts perfection
in the work.”**

--Aristotle (a really long time ago)



Thanks, it's been a Hoot!

Gail Johnson & Pam Parr

630-554-9301

www.face2facetraining.com

